

M&A Engagement Letters: Strategies for Buyers, Sellers, Investment Banks and Their Counsel

Speaking Engagement

01.10.2019

Webinar

Event Sponsor: Strafford

Morris Nichols partner Eric Klinger-Wilensky will speak in the live webinar, “M&A Engagement Letters: Strategies for Buyers, Sellers, Investment Banks and Their Counsel” on Thursday, January 10 from 1:00pm-2:30pm EDT.

Eric and co-faculty will discuss the principal sections of an engagement letter and examine effective negotiation strategies. The panel discussion will focus on:

- Key provisions in an engagement letter
 - Scope of services
 - Compensation of adviser
 - Assumptions, qualifications and limitations on advice
 - Confidentiality
 - Indemnification
 - Other key provisions
- Trends and recent case law impacting M&A engagement letter negotiation

CLE opportunities are available. For more information and to register, visit the Strafford webinar page.

PROFESSIONALS

Eric S. Klinger-Wilensky

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PRACTICE AREAS

Corporate Counseling

